${\bf KOSTOPULOS\ DREAM\ FOUNDATION\ /\ CAMP\ KOSTOPULOS,\ INC.}$

FINANCIAL STATEMENTS

FOR THE YEARS ENDED SEPTEMBER 30, 2014 and 2013

AND

INDEPENDENT AUDITOR'S REPORT

${\bf KOSTOPULOS\ DREAM\ FOUNDATION\ /\ CAMP\ KOSTOPULOS,\ INC.}$

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INDEPENDENT AUDITOR'S REPORT

Board of Directors Kostopulos Dream Foundation / Camp Kostopulos, Inc.

I have audited the accompanying financial statements of the Kostopulos Dream Foundation / Camp Kostopulos, Inc. (a nonprofit corporation) which comprise the statements of financial position as of September 30, 2014 and 2013, and the related statements of activities, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and the fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audits. I conducted my audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Kostopulos Dream Foundation / Camp Kostopulos, Inc. as of June 30, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

David T. Monson, CPA

Salt Lake City, Utah December 14, 2014

KOSTOPULOS DREAM FOUNDATION / CAMP KOSTOPULOS, INC. STATEMENTS OF FINANCIAL POSITION September 30, 2014 and 2013

ASSETS	<u>2014</u>	<u>2013</u>
Cash and cash equivalents Accounts, contributions and grants receivable, net Other receivables Prepaid expenses Fixed assets, at cost, less accumulated depreciation of \$1,431,929 and \$1,315,621 for September 30, 2014 and 2013	\$ 280,946 26,799 3,250	\$ 191,760 33,433 4,481 3,157
and \$1,313,021 for September 30, 2014 and 2013	2,680,558	2,754,472
Total assets	\$ 2,991,553	\$ 2,987,303
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable Accrued liabilities	\$ 4,988 55,497	\$ 4,176 43,031
Total liabilities	60,485	47,207
Net assets		
Unrestricted Temporarily restricted	2,926,068 5,000	2,940,096
Total net assets	2,931,068	2,940,096
Total liabilities and net assets	\$ 2,991,553	\$ 2,987,303

KOSTOPULOS DREAM FOUNDATION / CAMP KOSTOPULOS, INC. STATEMENTS OF ACTIVITIES AND NET ASSETS Years Ended September 30, 2014 and 2013

		2014			2013	
		Temporarily			Temporarily	
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total
Public Support and Revenues Public Support					1	
United Way of the Great Salt Lake Area	\$ 12,107	\$ -	\$ 12,107	\$ 19,988	\$ -	\$ 19,988
United Way of Northern Utah	660		660	725	· _	725
Fundraising activities	143,642	-	143,642	115,867	-	115,867
State Contracts for Services	165,271	-	165,271	141,250	-	141,250
Foundations and Corporations	223,250	144,040	367,290	111,500	236,500	348,000
Bequest	-	-	-	66,486	-	66,486
Contributions	34,452	-	34,452	38,386	-	38,386
Contributed services, materials and securities	122,030	-	122,030	215,317	-	215,317
Total Public Support	701,412	144,040	845,452	709,519	236,500	946,019
Revenue						
Program service fees	231,828	-	231,828	242,554	-	242,554
Facilities rental income	61,135	_	61,135	65,705	_	65,705
Miscellaneous	3,767	-	3,767	1,424	-	1,424
Interest and dividend income	107	-	107	47	-	47
Gain (loss) on assets sale or disposal	9,477		9,477	(772)	_	(772)
Total revenue	306,314	-	306,314	308,958	-	308,958
Total public support and revenue	1,007,726	144,040	1,151,766	1,018,477	236,500	1,254,977
Net assets released from restrictions				i		
Satisfaction of grant restrictions	139,040	(139,040)	-	. 236,500	(236,500)	_
Total net assets released from restrictions	139,040	(139,040)	•	236,500	(236,500)	-
Total public support, revenue and other support	1,146,766	5,000	1,151,766	1,254,977	-	1,254,977
EXPENSES						
Program services						
Community based recreation	336,684	-	336,684	297,092	_	297,092
Camp	513,678	-	513,678	451,063	_	451,063
Equestrian	152,190		152,190	149,601		149,601
Total program services	1,002,552	-	1,002,552	897,756	-	897,756
Supporting services						
Fund raising	80,729		80,729	79,977	_	79,977
Administration and general	77,513	_	77,513	87,382		87,382
Total supporting services:	158,242	-	158,242	167,359	-	167,359
Total expenses	1,160,794		1,160,794	1,065,115	-	1,065,116
Change in net assets	(14,028)	5,000	(9,028)	189,862	_	189,862
Net assets - beginning of year	2,940,096	. 5,500	2,940,096	2,750,234	-	2,750,234
Net assets - end of year	\$ 2,926,068	\$ 5,000	\$ 2,931,068	\$ 2,940,096	<u>\$</u>	\$ 2,940,096

KOSTOPULOS DREAM FOUNDATION / CAMP KOSTOPULOS, INC. STATEMENTS OF CASH FLOWS Years Ended September 30, 2014 and 2013

		<u>2014</u>		<u>2013</u>
Change in net assets Adjustments to reconcile change in net assets to	\$	(9,028)	\$	189,862
net cash provided by operating activities: Depreciation Loss or (gain) on assets sale or disposal Changes in operating assets and liabilities		131,329 (9,477)		141,620 771
Accounts receivables Other receivables		6,634 1,231		(16,208) (3,561)
Prepaid expenses Accounts payable and accrued expenses		3,157 13,278	-	1,059 19,089
Net cash provided by operating activities:	********	137,124		332,632
CASH FLOWS FROM INVESTING ACTIVITIES				
Cash from sale of fixed assets		9,915		500
Contributed fixed assets		(35,133)		(145,200)
Purchase of fixed assets		(22,720)	•	(112,533)
Net cash (used) by investing activities		(47,938)		(257,233)
CASH FLOWS FROM FINANCING ACTIVITIES		-		
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		89,186 191,760		75,399 116,361
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	280,946	\$	191,760
SUPPLEMENTAL DATA:				
Noncash investing and financing activities	\$	35,133	\$	145,200
Interest paid	\$		\$	-
Income taxes paid	\$	-	\$	-

KOSTOPULOS DREAM FOUNDATION / CAMP KOSTOPULOS, INC.

STATEMENT OF FUNCTIONAL EXPENSES

Year Ended September 30, 2014

		Progra	Program Services			_ั	Supporting Services	ices	
	Community						Administration		2014
	pased					Fund	and		Total
	Recreation	Camp	Equestrian	Total		Raising	General	Total	Expenses
Salaries	\$ 179,142	\$ 224,488	\$ 77,939	\$ 481,569	699	\$ 39,424	\$ 67,101	\$ 106,525	\$ 588,094
Employee benefits	8,534	3,522	4,039	16,095	95	1,529		1,682	
Payroll taxes	17,449	18,503	6,633	42,585	385	3,161	3,472	6,633	49,218
Total employee expenses	205,125	246,513	88,611	540,249	49	44,114	70,726	114,840	625,089
Professional fees	1,281	1,281	1,281	3,843	143	213	4,906	5,119	8,962
Insurance	12,667	17,874	7,855	38,396	96	,	•		38,396
Occupancy expense	14,289	8,441	3,604	26,334	134	118	118	236	26,570
Repairs and maintenance	13,677	11,200	6,895	31,772	72	•	•	ŧ	31,772
Telephone	4,592	2,483	720	7,795	95	397	616	1,013	8,808
Office supplies and postage	6,041	11,640	427	18,108	80	299	259	558	18,666
Printing	2,274	454	237	2,8	2,965	158	158	316	3,281
Marketing and outreach	353	524	411	1,2	1,288	'	• 1	•	1,288
Program and fund raising supplies	2,167	18,276	,	20,443	43	34,701	1	34,701	55,144
Program costs	39,836	69,610	33,819	143,265		218	218	436	143,701
Auto expense	12,602	7,107	1,070	20,779	26	1	1	•	20,779
Staff development	2,543	4,449	12	7,004	04	12	12	24	7,028
Taxes, fees and licenses	2,936	5,714	739	6886	68	296	296	592	9,981
Depreciation	16,301	108,112	6,509	130,922	22	203	204	407	131,329
Total expenses	\$ 336,684	\$ 513,678	\$ 152,190	\$ 1,002,552	25	\$ 80,729	\$ 77,513	\$ 158,242	\$ 1,160,794

The accompanying notes are an integral part of these financial statements.

KOSTOPULOS DREAM FOUNDATION / CAMP KOSTOPULOS, INC.

STATEMENT OF FUNCTIONAL EXPENSES

Year Ended September 30, 2013

		Program	Program Services		Ö	Supporting Services	ices	
	Community Based				Fund	Administration and	_	2013 Total
	Recreation	Camp	Equestrian	Total	Raising	General	Total	Expenses
Salaries	\$ 162,820	\$ 207,873	\$ 54,510	\$ 425,203	\$ 31,566	\$ 64,475	\$ 96,041	\$ 521,244
Employee benefits	7,886	6,895	2,157	16,938		4,413	4,413	
Payroll taxes	16,065	25,156	4,322	45,543	3,132	6,274	9,406	54,949
Total employee expenses	186,771	239,924	686'09	487,684	34,698	75,162	109,860	597,544
Professional fees	1	,	•	•	ı	3,990	3,990	3,990
Insurance	13,234	13,415	6,675	33,324	128	128	256	33,580
Occupancy expense	12,334	8,132	4,377	24,843	162	231	393	25,236
Repairs and maintenance	8,652	5,654	4,570	18,876	1	•		18,876
Telephone	2,931	1,505	335	4,771	223	1,365	1,588	6,359
Office supplies and postage	99.766	8,042	508	15,316	272	775	1,047	16,363
Printing	551	772	173	1,496	83	83	166	1,662
Advertising	1,010	242	1	1,252	•	•		1,252
Program and fund raising supplies	1,158	17,394	•	18,552	41,905	•	41,905	60,457
Program costs	34,832	37,912	51,223	123,967	407	168	575	124,542
Auto expense	11,798	7,543	2,329	21,670	•	3,827	3,827	25,497
Staff development	629	1,178	1,000	2,837	•	•	r	2,837
Taxes, fees and licenses	1,123	3,148	605	4,876	260	164	424	5,300
Depreciation	15,273	106,202	16,817	138,292	1,839	1,489	3,328	141,620
Total expenses	\$ 207.092	\$ 451.063	440 604	\$ 907 756	6	00 14 00	6 10 0	6 0 7 1 1
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The accompanying notes are an integral part of these financial statements.

NOTE A - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities - Kostopulos Dream Foundation / Camp Kostopulos, Inc. (the Camp) is a nonprofit organization incorporated under the laws of the State of Utah for the principal purpose of planning and providing programs and counseling for the education, social, and physical betterment of persons with disabilities. The Camp operates facilities located at 4180 Emigration Canyon, Salt Lake City, Utah, for the benefit of disabled persons. Most of its participants are from the Wasatch Front of Utah. For the years ended September 30, 2014 and 2013, 94% and 95% of its revenue was from United Way agencies, fund raising, program fees, and foundations and corporations.

<u>Contributions</u> - Contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily or permanently restricted net assets are reclassified to unrestricted net assets.

Net assets and revenue, gains, expenses, and losses are classified as unrestricted and temporarily restricted, as follows:

- Unrestricted net assets represent the portion of expendable funds that is available for support of the operations of the Camp.
- Temporarily restricted net assets consist of contributions that are subject to specific donor
 imposed stipulations that can be fulfilled by actions of the Camp pursuant to those
 stipulations or that expire by the passage of time.

Contributed Services, Materials and Assets - During the years ended September 30, 2014 and 2013 the value of contributed facilities meeting the requirements for recognition in the financial statements was not material and were not recognized in the financial statements. Note C details the contributed services, materials and assets for the years ended September 30, 2014 and 2013. Many individuals volunteer their time and perform a variety of tasks that assist the Camp. The Camp receives substantial volunteer hours per year. The estimated value of contributed service hours is shown in program services in note C.

<u>Estimates</u> - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

<u>Fixed Assets</u> – Purchased property and equipment is recorded at cost. Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Camp reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Camp reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using the straight-line method over lives of 5 to 40 years. During fiscal years 2014 and 2013, the value of fixed assets donated to the Camp that was included as fixed assets its records was \$35,133 and \$145,200 respectively. (See Note C for details). The Camp has a \$500 capitalization policy.

NOTE A - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

<u>Income Taxes</u> - The Camp is a not-for-profit Organization that is exempt from income taxes under provisions of the Internal Revenue Code.

<u>Cash and Cash Equivalents</u> - For the purposes of the statements of cash flows, the Camp considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

<u>Advertising</u> - Advertising costs are charged to operations when incurred. The Camp has no direct-response advertising.

<u>Fair Values of Financial Instruments</u> – The carrying amounts reported in the statement of financial position for cash, short-term investments, and promises to give in less than one year approximate fair values because of the short maturities of those instruments.

<u>Investments</u> – Investments, if any, are composed of equity securities and are carried at fair value. If investments are donated they are recorded at their fair value at the time of donation.

Accounts Receivable – Accounts receivables are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance base on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to the applicable receivable. The Camp had no allowance for doubtful accounts at September 30, 2014 and 2013.

NOTE B-FIXED ASSETS

Property and equipment and estimated useful lives are as follows:

		2014	2013
	<u>Years</u>	Amount	<u>Amount</u>
Buildings	10-40	\$2,267,959	\$2,262,489
Leasehold improvement	10	600,277	587,966
Cabins, shed and corrals	15	512,838	512,838
Vehicles	5	173,544	177,203
Furniture and equipment	5-10	405,674	381,602
Swimming pool	20	117,045	117,045
Horses and animals	7	35,150	30,950
Less accumulated depreciation		4,112,487	4,070,093
Less accumulated depreciation and amortization	2 1	(1,431,929)	(1,315,621)
		\$2,680,558	<u>\$2,754,472</u>

Depreciation expense was \$131,329 for 2014 and \$141,620 for 2013. Leasehold improvements identified above have been made on property located in Emigration Canyon, Salt Lake City, Utah, which property is leased to the Camp by Salt Lake City Corporation. A new lease was signed June of 2003 (See Note F). Depreciation provided for leasehold improvements is based upon their estimated useful lives.

NOTE C - CONTRIBUTED SERVICES AND MATERIAL

Donations-in-kind are summarized as follows:

	2014	2013
Program supplies, camp supplies and R&M	\$ 16,535	\$ 7,131
Food	17,579	19,648
Land improvements / Buildings	7,072	125,000
Fundraising materials / gala room	2,750	7,360
Cabins / Sheds / Corrals	11,261	` 700
Program services	40,925	35,978
Furniture equipment	1,800	-0-
Camp Cook	5,402	-0-
Horses	7,856	13,500
Tax preparation	850	-0-
Golf Carts	10,000	6,000
	<u>\$122,030</u>	<u>\$ 215,317</u>

NOTE D - CONCENTRATION OF CREDIT RISK

The Camp maintains cash at two financial institution using checking and savings accounts. Cash at the institutions are secured by the Federal Deposit Insurance Corporation up to \$250,000. Uninsured amounts of \$-0- and \$-0- existed at September 30, 2014 and 2013. The receivables of \$26,799 and \$33,433 at September 30, 2014 and 2013 are from participants in the Camp's Summer Camp and other related programs for the disabled, city and county block grants, foundation and corporate contributions and other miscellaneous receivables. All program participants are individuals living throughout the State of Utah and the majority of the rest of the receivables are from entities based in Utah.

NOTE E - INVESTMENT IN MARKETABLE SECURITIES

Investments in marketable securities are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized. The Camp had no investment in marketable securities at September 30, 2014 and 2013.

NOTE F-PROPERTY LEASE

In June of 2003, the Camp entered into a new property lease with Salt Lake City Corporation. The lease period is for 50 years with an option to renew for another 25 years. The fee charged for this lease is one dollar per year. The Camp elected to prepay the \$75 for the entire 75 year period.

All particular restrictions and uses are outlined in the lease. Basically the Camp must maintain its mission statement, notify the City property management when the Camp makes major land improvements and adds facilities, and will not engage in any unsound environmental activities. The City has the right to come onto the property during regular business hours as long as it doesn't disrupt daily operations. The City personnel will notify the Camp prior to visiting the property.

NOTE G-SUBSEQUENT EVENTS

Management has evaluated subsequent events through December 14, 2014, the date on which the financial statements were available to be issued.

NOTE H - RESTRICTIONS ON NET ASSETS

The Camp had \$5,000 of restrictions on net assets at the end of 2014 and \$-0- for 2013. The restriction is for an equestrian gate.